



भारतसरकार/Government of India  
स्वास्थ्य और परिवार कल्याण मंत्रालय/ Ministry of Health and Family Welfare  
प्रधानमंत्रीस्वास्थ्यसुरक्षायोजना/PMSSY  
अखिल भारतीय आयुर्विज्ञान संस्थान All India Institute of Medical Sciences  
मंगलगिरि, आंध्रप्रदेश Mangalagiri, Andhra Pradesh

[www.aiimsmangalagiri.edu.in](http://www.aiimsmangalagiri.edu.in)

Date:- 11/02/2023

F No.: AIIMS MG/Procurement/06/Reagents and Consumables for TMH

**CALL FOR OBJECTION**

AIIMS Mangalagiri has a requirement of **Hemoglobinometer Cuvettes (Compatible with HemoCue 201+)(Consumable)**. In this regard comments/objection, if any are invited before declaring the article as proprietary in nature.

In this regard, the proposal submitted by **M/s SK Agency 174, RAMALINGAM COLONY, SAIBABABA COLONY, COIMBATORE-641043 IS AUTHORIZED DISTRIBUTOR OF M/s HemoCue India A Division of DHR Holding India Pvt Ltd, New Delhi, a wholly owned subsidiary of M/s HemoCue, Kuvettgatan SE-262 71 Angetholm, Sweden.**(A Sole manufacturer/agents) along with Proprietary Article Certificate are attached and duly uploaded on Institute website for open information to submit objections/comments, if any from any manufacturer/supplier before declaring the article of the said equipment/items to be procured as proprietary.

The objections/comments should be sent to the **Procurement Cell, Admin & Library Building, 2<sup>nd</sup> Floor, Room no. 236, AIIMS Mangalagiri, Guntur, Andhra Pradesh 522503 in a sealed envelope with the above reference on or before 17/02/2023, 15:00 Hrs**, failing which it will be presumed that any other manufacture/vendor is having no objections/comments to offer and the case will be decided on merits.

  
F I/c (Procurement)

For Director, AIIMS Mangalagiri

**Enclosure:**

1. PAC of Department
2. PAC of Manufacturer
3. Manufacturer Authorization Letter
4. Technical Specification sheet.

**PAC CERTIFICATE**

P-3 Form

(To be attached with P-2 for for proprietary items)

AIIMS, Mangalagiri

**PROPRIETARY ARTICLE CERTIFICATE**

It is certified that the items **HemoCue cuvette (Consumable)** required in the P2 form should be purchased from **HemoCue, Kuvettgatan1 SE-262 71 Angelholm, Sweden**. To the best of our knowledge **HemoCue, Kuvettgatan1 SE-262 71 Angelholm, Sweden** are the sole manufacturing/ agent of the sole manufacturer and **M/s SK Agency 174, Ramalingam colony Saibaba colony, Coimbatore - 641043**, is authorized distributor for supplies.

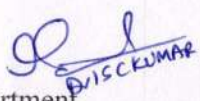
Similar items manufactured by other firm (S) shall not be suitable for our purpose as it is a closed system. The consumables and reagents of same company has to be used to provide appropriate reliable results.

  
(Signature Indenter)

Date: 21/07/2022.

Designation: Assistant Professor.

Department: Transfusion Medicine  
and Hemotherapy

  
Signature of Head of department

**I/C HEAD OF THE DEPARTMENT**  
Department of Transfusion Medicine & Hemotherapy  
All India Institute of Medical Sciences  
MANGALAGIRI, Andhra Pradesh

N.B.: The Indenter before recording the above certificate should satisfy himself that the article is genuinely of proprietary nature manufactured under patent law.



To,  
The Director  
AIIMS Mangalagiri  
Guntur District  
Andhra Pradesh  
522503.

Date: 06<sup>th</sup> Feb 2023

Subject: Authorization to M/s. SK Agency for supplies of Hb201+ Analyser and Hb201 Microcuvettes at your Blood Bank.

Dear Sir/Madam,

This is to certify that

M/s SK Agency  
174, Ramalingam Colony  
Saibaba Colony,  
Coimbatore- 641043.

is authorised to collect orders, raise bills and collect payments against above mentioned your esteemed order

No company, individual, firm or dealer other than M/s. SK Agency is authorised to make supplies of HemoCue AB products at your premier institution. In the event that any company, individual, firm or dealer other than M/s. SK Agency makes these supplies to you, in such an eventuality, HemoCue India declares that it shall not be liable in any manner, be responsible for nor shall it be liable for the quality, service or support for the HemoCue AB products.

This authorisation is valid till 31<sup>st</sup> Aug, 2023.


This authorisation is limited to the scope and nature of authority expressed hereinabove.

If you have any queries feel free to contact the undersigned, or

Mr. N. Balaji Kumar Reddy, Area Sales Manager, Sales on +91 9866691555, E-Mail ID [Balaji.Kumarreddy@hemocue.in](mailto:Balaji.Kumarreddy@hemocue.in)

Mr. G Rakesh, Regional Sales Manager, South on +91- 98661 60279, E-Mail ID [G.Rakesh@hemocue.in](mailto:G.Rakesh@hemocue.in)

Sincerely,


Signature: 

Email: [ashish.dixit@hemocue.in](mailto:ashish.dixit@hemocue.in)

Mr. Ashish Dixit  
General Manager – India  
HemoCue India  
Customer Care E-Mail ID: [customerservice@hemocue.in](mailto:customerservice@hemocue.in)

CC: M/s. SK Agency

Sincerely,

Signature: 

Email: [abinav.dubey@radiometer.in](mailto:abinav.dubey@radiometer.in)


Mr. Abinav Dubey  
Finance Manager  
HemoCue India  
[customerservice@hemocue.in](mailto:customerservice@hemocue.in)

HemoCue India  
A Division of DHR Holding India Pvt. Ltd.  
Address: Unit No. 214 to 215, DLF Towers  
Shivaji Marg, Najafgarh Road, Moti Nagar  
New Delhi 110 015, India  
[hemocue.in](http://hemocue.in)

Phone : +91 11 613 044 00

E-mail: [customerservice@hemocue.in](mailto:customerservice@hemocue.in)  
[infoin@hemocue.in](mailto:infoin@hemocue.in)

Corporate Identity Number: U65100DL2007PTC167117

Authorization letter  
Received on 6<sup>th</sup> Feb 2023  
  
8/2/2023

Dr. I.S. CHAITANYA KUMAR, M.D. IHBT  
Associate Professor  
Department of Transfusion Medicine & Hemotherapy  
All India Institute of Medical Sciences  
MANGALAGIRI, Andhra Pradesh



Ängelholm  
March 30, 2022

**Proprietary Certification**

Whereas, HemoCue AB, who are established and reputable manufacturers of

- HemoCue® Hb 201\* Analyzer
- HemoCue® Hb 201 Microcuvette
- HemoCue® Hb 301 Analyzer
- HemoCue® Hb 301 Microcuvette
- HemoCue® Glucose 201\* Analyzer
- HemoCue® Glucose 201 Microcuvette
- HemoCue® Glucose 201 RT Analyzer
- HemoCue® Glucose 201 RT Microcuvette
- HemoCue® Plasma/Low Hb Photometer
- HemoCue® Plasma/Low Microcuvette
- HemoCue® Albumin 201 Analyzer
- HemoCue® Urine Albumin Microcuvette
- HemoCue® WBC Analyzer
- HemoCue® WBC Microcuvette
- HemoCue® WBC DIFF Analyzer
- HemoCue® WBC DIFF Microcuvette

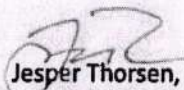
having factories at

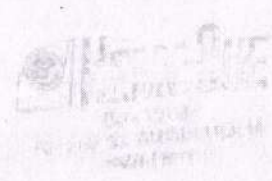
Kuvettgatan 1  
SE-262 71 Ängelholm,  
Sweden

do hereby certify that HemoCue® Hb 301 Analyzer which is patented under Indian Patent No. 222644, European Patent No. 1 456 649, and US Patent No. 6,831,733 is a proprietary product of HemoCue AB.

We market these products through our authorized channel partner in the Indian Market.


HemoCue AB

  
Jesper Thorsen, European Patent Attorney  
Senior IPR Counsellor





**1/C HEAD OF THE DEPARTMENT**  
Department of Transfusion Medicine & Hemotherapy  
All India Institute of Medical Sciences  
MANGALAGIRI, Andhra Pradesh

  
**Dr. Anand G. Bodade**  
MD. DNB  
Assistant Professor

HemoCue – a DANAHER Company  
Department of Transfusion Medicine & Hemotherapy  
All India Institute of Medical Sciences (AIIMS)  
Mangalagiri

HemoCue AB  
Visit: Kuvettgatan 1  
SE 262 71 Ängelholm  
Sweden  
hemocue.com

Post: HemoCue AB  
P. O. Box 1204  
SE-262 23 Ängelholm  
Sweden

Phone: +46 431 48 12 00  
Fax: +46 431 48 12 25  
E-mail: info@hemocue.se  
Org no: 556342-9272



# SK AGENCY

Ph : 0422 - 2455080  
0422 - 4954050  
Cell : 98430 96967  
93666 32000

Distributor for Diagnostic Products & Instruments  
No. 174, Ramalingam Colony, Opp. Avinashilingam College, Mettupalayam Road  
Coimbatore - 641 043. E-mail : skagency15@yahoo.in skagencycbe@gmail.com

DL No. : CBE / 3885 / 20B, CBE / 3640 / 21B GSTIN:33ARUPS0828D1ZN,CST No. : 715165 Dt. 13-07-2005

01.02.2023

To  
The Director  
All India Institute of Medical Sciences (AIIMS)  
Mangalagiri-522503  
Guntur Dist  
Andra Pradesh.

**SUB: Quotation for HB Cuvettes HB201**

Dear Sir/Madam,

We thank you very much for your valuable enquiry forwarded to us, we are pleased to quote our lowest possible price for the following Product

**1. Hb Microcuvettes for HB201 Hemocue 4x50T-1Pack - Rs.6600/- Net**

**TERMS AND CONDITIONS**

**Taxes** : Inclusive of Tax  
**Payment** : Immediate  
Payable infavour of **SK AGENCY -Coimbatore**  
**Order** : Should be placed in favor of **SK AGENCY-Coimbatore.**  
**Delivery** : Within 1-2 weeks from the receipt of confirmed order along  
With Payment.  
**Validity** : 60 Days

Subject to COIMBATORE Jurisdiction

We are expecting your valuable order at the earliest.

**Thanking you**  
**Yours faithfully**  
**For SK Agency**



**S.Srinivasan**  
**Proprietor**

*Received Quotation*  
*[Signature]*  
*11/2/2023*  
Dr. I.S. Chinnai  
Associate Professor  
Department of Transfusion Medicine & Hemotherapy  
All India Institute of Medical Sciences  
MANGALAGIRI, Andhra Pradesh

**Hemoglobinometer Cuvettes (Compatible with HemoCue 201+)**

S.No	Consumables	Quantity
1.	<b><u>Hemoglobinometer Cuvettes (Compatible with HemoCue 201+)</u></b>	1000/Cuvettes